### Income ESSENTIALS

**BROUGHT TO YOU BY** 





HOW MUCH MONEY WILL YOU MAKE? Your income is influenced by four interconnected factors



#### YOUR

### CAREER

Your income is heavily influenced by what you actually do for work.

Hairdresser \$30,520

Auto Mechanic \$44,345 Legal Secretary \$51,100

Software Engineer \$80,778

MEDIAN ANNUAL SALARY

## YOUR CAREER

Your career choice can also affect your lifestyle, including when you work, where you live, your stress level and other factors.



### **VOLUNTEER**

To help break into a particular industry or field, look into volunteering at industry organizations and events. This can expand your network and increase your visibility.

#### YOUR

### EDUCATION

Your education level has a large effect on your potential income and can increase your

access to opportunities

within your chosen field.

High School Diploma \$35,256

Bachelor's Degree \$59,124

Master's Degree \$69,732

Doctoral Degree \$84,396

MEDIAN ANNUAL SALARY

# EDUCATION

Earning post-secondary degree(s) can be a big investment of time and money, but your lifetime earning potential can also increase significantly. You'll need to decide whether it is worth it.



#### **ONLINE COURSES**

Augment traditional forms of education with e-learning opportunities. You can add to your skills by learning at your own speed, all from the comfort of home and on your schedule. SKILLS

Your income potential is also linked to your skills.

**Problem Solving** 

Artistic

Negotiation

**Technological** 

SKILLS

Project Management

Organizational

Language

**Athletic** 

Speaking

Writing

Creative

**Analytical** 

# SKILLS

Your skills will increase based on your education, personal interests, natural talents and unique experiences.



#### **PRACTICE**

If you want to learn new skills, you have to work hard to acquire them. Consider workshops and hands-on seminars to push you forward. Practice makes perfect!

#### ECONOMIC

## TRENDS

The world is always changing; these changes affect the economy and therefore the job market.

Chief Listening
Officer

SEO Specialist

> Cloud Services Specialist

**App Developer** 

NEW CAREERS

Virtual Assistant

Drone Operator

Sustainability Director

Genetic Counselor

Big Data Analyst

Zumba Instructor

Offshore Wind Farm Engineer

**Nutritionist** 

# YOUR TRENDS

Industries rise and fall with new technologies, natural resource constraints, and local and global policies. Think about it: there are successful careers today that did not exist 10 or 20 years ago!



#### **CURIOSITY**

Read forward-thinking websites and magazines, and listen to mindexpanding podcasts to help you spot future opportunities. Your earning potential really is a balance between your career, your education, your skills, and trends in the economy

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**Sources:** Forbes.com, PayScale.com, TheUndercoverRecruiter.com, United States Department of Labor (Bureau of Labor Statistics)

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